Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 160

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months Copies per month included (0)	48 Months .02365 Base Unit	48 Months Copies per month included (0)	60 Months .02004 Base Unit	60 Months Copies per month included (0)
bizhub 160 Printer/Copier (includes GDI)	$ 1,550.00	$ 817.00	$23.50		$19.32		$16.37	
Document feeder DF-501	$ 350.00	$ 155.00	$4.46		$3.67		$3.11	
Original Cover OC-503	$ 50.00	$ 28.00	$0.81		$0.66		$0.56	
500 Sheet Paper Feed Unit PF-501	$ 199.00	$ 67.00	$1.93		$1.58		$1.34	
Mechanical Counter MC-502	$ 40.00	$ 17.00	$0.49		$0.40		$0.34	
Expanded Memory (Copier 32MB) EM-10	$ 145.00	$ 60.00	$1.73		$1.42		$1.20	
64MB Memory for IC 205	$ 67.00	$ 35.00	$1.01		$0.83		$0.70	
128MB Memory for IC 205	$ 97.00	$ 54.00	$1.55		$1.28		$1.08	
Network Interface Card NC-501	$ 400.00	$ 207.00	$5.95		$4.90		$4.15	
Scanner Unit SU-502	$ 155.00	$ 73.00	$2.10		$1.73		$1.46	

Equipment Description

16 Page per minute Copier/Printer. Standard GDI printing. Standard TWAIN color and monochrome scanner. 250 sheet paper capacity standard. Up to 760 sheet maximum paper capacity with optional 500 sheet cassette. Compact footprint.

Consumables non CPC

Print Cartridge: $50 / Yield 5,000
Drum Cartridge: $65 / Yield 16,000

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0230
Overage Cost per Copy	$ 0.0230

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 161f

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months Copies per month included (0)	48 Months .02365 Base Unit	48 Months Copies per month included (0)	60 Months .02004 Base Unit	60 Months Copies per month included (0)
bizhub 161f Printer/Copier/Fax (incl. doc	$ 2,795.00	$ 1,393.00	$40.06		$32.94		$27.92	
Original Cover OC-503	$ 50.00	$ 28.00	$0.81		$0.66		$0.56	
Auto Doc Feeder	$ 350.00	$ 155.00	$4.46		$3.67		$3.11	
500 Sheet Paper Feed Unit PF-501	$ 199.00	$ 67.00	$1.93		$1.58		$1.34	
Mechanical Counter MC-502	$ 40.00	$ 17.00	$0.49		$0.40		$0.34	
Expanded Memory (Copier 32MB) EM-10	$ 145.00	$ 60.00	$1.73		$1.42		$1.20	
64MB Memory for IC 205	$ 67.00	$ 35.00	$1.01		$0.83		$0.70	
128MB Memory for IC 205	$ 97.00	$ 54.00	$1.55		$1.28		$1.08	
Scanner Unit SU-502	$ 155.00	$ 73.00	$2.10		$1.73		$1.46	
Network Interface Card NC-501	$ 400.00	$ 207.00	$5.95		$4.90		$4.15	

Equipment Description

16 Page per minute Copier/Printer/Fax. Standard Super G3 33.6kbps fax. Standard GDI printing. Standard TWAIN color and monochrome scanner. 250 sheet paper capacity standard. Up to 760 sheet maximum paper capacity with optional 500 sheet cassette. Compact footprint.

Consumables non CPC

Print Cartridge: $50 / Yield 5,000
Drum Cartridge: $65 / Yield 16,000

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0230
Overage Cost per Copy	$ 0.0230

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 180

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 180 Printer/Copier//Scanner	$ 2,660.00	$ 1,407.00	$40.47		$33.28		$28.20	
DF-502 (Automatic Document Feeder)	$ 500.00	$ 221.00	$6.36		$5.23		$4.43	
DF-605 (Reversing Automatic Document F	$ 1,275.00	$ 671.00	$19.30		$15.87		$13.45	
MK-501 (Mount kit - ADF kit for DF-605)	$ 50.00	$ 22.00	$0.63		$0.52		$0.44	
AD-504 (Automatic Duplex Unit)	$ 200.00	$ 93.00	$2.67		$2.20		$1.86	
OC-504 (Original Cover)	$ 82.00	$ 44.00	$1.27		$1.04		$0.88	
MB-501(Multi Bypass Tray)	$ 145.00	$ 66.00	$1.90		$1.56		$1.32	
DK-701 (Desk - 3 drawer height)	$ 207.00	$ 123.00	$3.54		$2.91		$2.46	
DK-702 (Desk - 2 drawer height)	$ 182.00	$ 119.00	$3.42		$2.81		$2.38	
DK-703 (Desk - Base Feet)	$ 157.00	$ 83.00	$2.39		$1.96		$1.66	
PF-502 (Paper Feed Unit - 275 sheets)	$ 215.00	$ 108.00	$3.11		$2.55		$2.16	
JS-503 (Job Separator)	$ 160.00	$ 66.00	$1.90		$1.56		$1.32	
SF-501 (Shift Tray)	$ 240.00	$ 140.00	$4.03		$3.31		$2.81	
EM-101 (Expanded Copier Memory Unit -	$ 145.00	$ 60.00	$1.73		$1.42		$1.20	
EM-102 (Expanded Copier Memory Unit -	$ 290.00	$ 137.00	$3.94		$3.24		$2.75	
Key Counter Attachment Kit (legacy Konic	$ 81.00	$ 60.00	$1.73		$1.42		$1.20	
Key Counter Mount Kit 2 (legacy Minolta k	$ 81.00	$ 60.00	$1.73		$1.42		$1.20	
IC-205 (PCL Image Controller)	$ 535.00	$ 281.00	$8.08		$6.65		$5.63	
NC-502 (Network Interface Card)	$ 385.00	$ 201.00	$5.78		$4.75		$4.03	
64 MB Memory for IC-205	$ 67.00	$ 35.00	$1.01		$0.83		$0.70	
128MB Memory for IC-205	$ 97.00	$ 54.00	$1.55		$1.28		$1.08	
SU-502 (Scanner Unit)	$ 155.00	$ 73.00	$2.10		$1.73		$1.46	
FK-505 (Fax Kit)	$ 850.00	$ 458.00	$13.17		$10.83		$9.18	

Equipment Description

18 Page per minute Copier/Printer/Scanner. Standard GDI printing. Standard TWAIN color and monochrome scanner. 275 sheet paper capacity standard. Up to 650 sheet maximum paper capacity with optional 275 sheet cassette and optional 100 sheet bypass. Optional Network Scanning and Internet Fax. Optional Super g3 33.6kbps fax.

Consumables non CPC

Print Cartridge: $80 / Yield 22,000

Drum: $120/Yield 40,000 Developer: $130/Yield 240,000

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0230
Overage Cost per Copy	$ 0.0230

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 200

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months .02876 0 Copies per month included	48 Months .02365 Base Unit	48 Months .02365 0 Copies per month included	60 Months .02004 Base Unit	60 Months .02004 0 Copies per month included
bizhub 200 Printer/Copier/Scanner/Fax (inc	$ 4,800.00	$2,554.00	$73.45		$60.40		$51.18	
Original Cover OC-502	$ 90.00	$ 38.00	$1.09		$0.90		$0.76	
Reversing Automatic Document Feeder	$ 1,275.00	$ 671.00	$19.30		$15.87		$13.45	
Job Separator JS-502	$ 150.00	$ 75.00	$2.16		$1.77		$1.50	
Finisher FS-508	$ 1,500.00	$ 798.00	$22.95		$18.87		$15.99	
Output Tray OT-601 (addied finisher)	$ 50.00	$ 25.00	$0.72		$0.59		$0.50	
Mailbin Kit MT-501 (for FS-508)	$ 1,000.00	$ 526.00	$15.13		$12.44		$10.54	
Saddle Stitcher Kit SD-502 (FS-508)	$ 1,290.00	$ 679.00	$19.53		$16.06		$13.61	
Punch Unit PU-501 (for FS-508)	$ 500.00	$ 263.00	$7.56		$6.22		$5.27	
Paper Feed Cabinet PC-102 (550 x)	$ 820.00	$ 427.00	$12.28		$10.10		$8.56	
Paper Feed Cabinet PC-202 (550 x 2)	$ 1,070.00	$ 627.00	$18.03		$14.83		$12.57	
Paper Feed Cabinet PC-402 (2,750 x 1)	$ 1,260.00	$ 611.00	$17.57		$14.45		$12.24	
Desk DK-501 (paper storage only)	$ 199.00	$ 117.00	$3.36		$2.77		$2.34	
Fax Kit FK-503	$ 1,095.00	$ 562.00	$16.16		$13.29		$11.26	
Fax Multi Line ML-502	$ 1,050.00	$ 564.00	$16.22		$13.34		$11.30	
Stamp Unit SP-501	$ 45.00	$ 21.00	$0.60		$0.50		$0.42	
Hard Disk HD-504	$ 540.00	$ 294.00	$8.46		$6.95		$5.89	
Expanded Memory EM-303 32MB	$ 145.00	$ 68.00	$1.96		$1.61		$1.36	
Expanded Memory EM-304 64MB	$ 290.00	$ 136.00	$3.91		$3.22		$2.73	
Expanded Memory EM-305 128MB	$ 580.00	$ 270.00	$7.77		$6.39		$5.41	
Local Interface Kit EK-502 (IEEE1284)	$ 150.00	$ 82.00	$2.36		$1.94		$1.64	
Full Key Counter Kit with Key Counter	$ 110.00	$ 73.00	$2.10		$1.73		$1.46	
TX Marker Stamp Unit 2	$ 45.00	$ 15.00	$0.43		$0.35		$0.30	

Equipment Description

Outputt at 20 ppm output speed, with fast first copy time of 4.8 seconds or less and powerhouse monthly duty cycle of up to 150,000 pages. Emperon Print System with imbedded print controller. Print/Scan connectivity standard

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0108
Overage Cost per Copy	$ 0.0108

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 250

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months Copies per month included (0)	48 Months .02365 Base Unit	48 Months Copies per month included (0)	60 Months .02004 Base Unit	60 Months Copies per month included (0)
bizhub 250 Printer/Copier/Scanner/Fax (inc	$ 5,700.00	$2,911.00	$83.72		$68.85		$58.34	
Original Cover OC-502	$ 90.00	$ 38.00	$1.09		$0.90		$0.76	
Reversing Automatic Document Feeder	$ 1,275.00	$ 671.00	$19.30		$15.87		$13.45	
Job Separator JS-502	$ 150.00	$ 75.00	$2.16		$1.77		$1.50	
Finisher FS-508	$ 1,500.00	$ 798.00	$22.95		$18.87		$15.99	
Output Tray OT-601 (addied finisher)	$ 50.00	$ 25.00	$0.72		$0.59		$0.50	
Mailbin Kit MT-501 (for FS-508)	$ 1,000.00	$ 526.00	$15.13		$12.44		$10.54	
Saddle Stitcher Kit SD-502 (FS-508)	$ 1,290.00	$ 679.00	$19.53		$16.06		$13.61	
Punch Unit PU-501 (for FS-508)	$ 500.00	$ 263.00	$7.56		$6.22		$5.27	
Paper Feed Cabinet PC-102 (550 x)	$ 820.00	$ 427.00	$12.28		$10.10		$8.56	
Paper Feed Cabinet PC-202 (550 x 2)	$ 1,070.00	$ 627.00	$18.03		$14.83		$12.57	
Paper Feed Cabinet PC-402 (2,750 x 1)	$ 1,260.00	$ 611.00	$17.57		$14.45		$12.24	
Desk DK-501 (paper storage only)	$ 199.00	$ 117.00	$3.36		$2.77		$2.34	
Fax Kit FK-503	$ 1,095.00	$ 562.00	$16.16		$13.29		$11.26	
Fax Multi Line ML-502	$ 1,050.00	$ 564.00	$16.22		$13.34		$11.30	
Stamp Unit SP-501	$ 45.00	$ 21.00	$0.60		$0.50		$0.42	
Hard Disk HD-504	$ 540.00	$ 294.00	$8.46		$6.95		$5.89	
Expanded Memory EM-303 32MB	$ 145.00	$ 68.00	$1.96		$1.61		$1.36	
Expanded Memory EM-304 64MB	$ 290.00	$ 136.00	$3.91		$3.22		$2.73	
Expanded Memory EM-305 128MB	$ 580.00	$ 270.00	$7.77		$6.39		$5.41	
Local Interface Kit EK-502 (IEEE1284)	$ 150.00	$ 82.00	$2.36		$1.94		$1.64	
Full Key Counter Kit with Key Counter	$ 110.00	$ 73.00	$2.10		$1.73		$1.46	
TX Marker Stamp Unit 2	$ 45.00	$ 15.00	$0.43		$0.35		$0.30	

Equipment Description

Outputt at 25 ppm output speed, with fast first copy time of 4.8 seconds or less and powerhouse monthly duty cycle of up to 150,000 pages. Emperon Print System with imbedded print controller. Print/Scan connectivity standard

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0108
Overage Cost per Copy	$ 0.0108

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 350

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months .02876 0 Copies per month included	48 Months .02365 Base Unit	48 Months .02365 0 Copies per month included	60 Months .02004 Base Unit	60 Months .02004 0 Copies per month included
bizhub 350 Printer/Copier/Scanner/Fax (inc	$ 7,650.00	$3,708.00	$106.64		$87.69		$74.31	
Original Cover OC-502	$ 90.00	$ 38.00	$1.09		$0.90		$0.76	
Reversing Automatic Document Feeder	$ 1,275.00	$ 671.00	$19.30		$15.87		$13.45	
Job Separator JS-502	$ 150.00	$ 75.00	$2.16		$1.77		$1.50	
Finisher FS-508	$ 1,500.00	$ 798.00	$22.95		$18.87		$15.99	
Output Tray OT-601 (addied finisher)	$ 50.00	$ 25.00	$0.72		$0.59		$0.50	
Mailbin Kit MT-501 (for FS-508)	$ 1,000.00	$ 526.00	$15.13		$12.44		$10.54	
Saddle Stitcher Kit SD-502 (FS-508)	$ 1,290.00	$ 679.00	$19.53		$16.06		$13.61	
Punch Unit PU-501 (for FS-508)	$ 500.00	$ 263.00	$7.56		$6.22		$5.27	
Paper Feed Cabinet PC-102 (550 x)	$ 820.00	$ 427.00	$12.28		$10.10		$8.56	
Paper Feed Cabinet PC-202 (550 x 2)	$ 1,070.00	$ 627.00	$18.03		$14.83		$12.57	
Paper Feed Cabinet PC-402 (2,750 x 1)	$ 1,260.00	$ 611.00	$17.57		$14.45		$12.24	
Desk DK-501 (paper storage only)	$ 199.00	$ 117.00	$3.36		$2.77		$2.34	
Fax Kit FK-503	$ 1,095.00	$ 562.00	$16.16		$13.29		$11.26	
Fax Multi Line ML-502	$ 1,050.00	$ 564.00	$16.22		$13.34		$11.30	
Stamp Unit SP-501	$ 45.00	$ 21.00	$0.60		$0.50		$0.42	
Hard Disk HD-504	$ 540.00	$ 294.00	$8.46		$6.95		$5.89	
Expanded Memory EM-303 32MB	$ 145.00	$ 68.00	$1.96		$1.61		$1.36	
Expanded Memory EM-304 64MB	$ 290.00	$ 136.00	$3.91		$3.22		$2.73	
Expanded Memory EM-305 128MB	$ 580.00	$ 270.00	$7.77		$6.39		$5.41	
Local Interface Kit EK-502 (IEEE1284)	$ 150.00	$ 82.00	$2.36		$1.94		$1.64	
Full Key Counter Kit with Key Counter	$ 110.00	$ 73.00	$2.10		$1.73		$1.46	
TX Marker Stamp Unit 2	$ 45.00	$ 15.00	$0.43		$0.35		$0.30	

Equipment Description

High-speed output: 35 ppm output speed, with fast first copy time of 4.8 seconds or less and powerhouse monthly duty cycle of up to 150,000 pages. Emperon Print System with imbedded print controller. Print/Scan connectivity standard

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0108
Overage Cost per Copy	$ 0.0108

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 420

420

DIGITAL IMAGING SYSTEM

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 420 Digital Printer/Copier/Scanner	$ 9,720.00	$4,635.00	$133.30		$109.62		$92.89	
Console Finisher FS-511	$ 2,850.00	$ 1,345.00	$38.68		$31.81		$26.95	
Relay Unit for FS-511 (RU-502)	$ 250.00	$ 134.00	$3.85		$3.17		$2.69	
Job Separator JS-502	$ 150.00	$ 75.00	$2.16		$1.77		$1.50	
Finisher FS-510	$ 1,500.00	$ 801.00	$23.04		$18.94		$16.05	
Output Tray OT-601 (addied finisher)	$ 50.00	$ 25.00	$0.72		$0.59		$0.50	
Mailbin Kit MT-501 (for FS-508)	$ 1,000.00	$ 526.00	$15.13		$12.44		$10.54	
Saddle Stitcher Kit SD-502 (FS-508)	$ 1,290.00	$ 679.00	$19.53		$16.06		$13.61	
Punch Unit PU-501 (for FS-508)	$ 500.00	$ 263.00	$7.56		$6.22		$5.27	
Large Capacity Unit LU-201	$ 1,380.00	$ 658.00	$18.92		$15.56		$13.19	
Paper Feed Cabinet PC-202 (550 x 2)	$ 1,070.00	$ 627.00	$18.03		$14.83		$12.57	
Paper Feed Cabinet PC-402 (2,750 x 1)	$ 1,260.00	$ 611.00	$17.57		$14.45		$12.24	
Desk DK-501 (paper storage only)	$ 199.00	$ 117.00	$3.36		$2.77		$2.34	
Connectivity Options	**List Price**	**Members Price**						
Super G3 Fax Board FK-502	$ 960.00	$ 588.00	$16.91		$13.91		$11.78	
Mount Kit for FK-502 MK-708	$ 230.00	$ 122.00	$3.51		$2.89		$2.44	
Spare TX Marker Stamp 2	$ 25.00	$ 9.00	$0.26		$0.21		$0.18	
Key Counter Kit 4	$ 110.00	$ 73.00	$2.10		$1.73		$1.46	
Stamp Unit SP-501	$ 45.00	$ 21.00	$0.60		$0.50		$0.42	
Hard Disk HD-505	$ 850.00	$ 454.00	$13.06		$10.74		$9.10	
Key Counter Mount Kit 2	$ 81.00	$ 60.00	$1.73		$1.42		$1.20	
Print Controller IC-204 (PS & PCL)	$ 1,500.00	$ 712.00	$20.48		$16.84		$14.27	

Equipment Description

42 ppm print/copy output and scanning of up to 70 originals per minute. Enhanced security with password protection, user authentication, account track and ISO 15408 Certification. Print controller option comes with PCL and PostScript standard.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0080
Overage Cost per Copy	$ 0.0080

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 500

500

DIGITAL IMAGING SYSTEM

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 500 Digital Printer/Copier/Scanner	$ 12,300.00	$5,746.00	$165.25		$135.89		$115.15	
Console Finisher FS-511	$ 2,850.00	$ 1,345.00	$38.68		$31.81		$26.95	
Relay Unit for FS-511 (RU-502)	$ 250.00	$ 134.00	$3.85		$3.17		$2.69	
Job Separator JS-502	$ 150.00	$ 75.00	$2.16		$1.77		$1.50	
Finisher FS-510	$ 1,500.00	$ 801.00	$23.04		$18.94		$16.05	
Output Tray OT-601 (addied finisher)	$ 50.00	$ 25.00	$0.72		$0.59		$0.50	
Mailbin Kit MT-501 (for FS-508)	$ 1,000.00	$ 526.00	$15.13		$12.44		$10.54	
Saddle Stitcher Kit SD-502 (FS-508)	$ 1,290.00	$ 679.00	$19.53		$16.06		$13.61	
Punch Unit PU-501 (for FS-508)	$ 500.00	$ 263.00	$7.56		$6.22		$5.27	
Large Capacity Unit LU-201	$ 1,380.00	$ 658.00	$18.92		$15.56		$13.19	
Paper Feed Cabinet PC-202 (550 x 2)	$ 1,070.00	$ 627.00	$18.03		$14.83		$12.57	
Paper Feed Cabinet PC-402 (2,750 x 1)	$ 1,260.00	$ 611.00	$17.57		$14.45		$12.24	
Desk DK-501 (paper storage only)	$ 199.00	$ 117.00	$3.36		$2.77		$2.34	
Connectivity Options	**List Price**	**Extended Price**						
Super G3 Fax Board FK-502	$ 960.00	$ 588.00	$16.91		$13.91		$11.78	
Mount Kit for FK-502 MK-708	$ 230.00	$ 122.00	$3.51		$2.89		$2.44	
Spare TX Marker Stamp 2	$ 25.00	$ 9.00	$0.26		$0.21		$0.18	
Key Counter Kit 4	$ 110.00	$ 73.00	$2.10		$1.73		$1.46	
Stamp Unit SP-501	$ 45.00	$ 21.00	$0.60		$0.50		$0.42	
Hard Disk HD-505	$ 850.00	$ 454.00	$13.06		$10.74		$9.10	
Key Counter Mount Kit 2	$ 81.00	$ 60.00	$1.73		$1.42		$1.20	
Print Controller IC-204 (PS & PCL)	$ 1,500.00	$ 712.00	$20.48		$16.84		$14.27	

Equipment Description

50 ppm print/copy output and scanning of up to 70 originals per minute. Enhanced security with password protection, user authentication, account track and ISO 15408 Certification. Print controller option comes with PCL and PostScript standard.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0080
Overage Cost per Copy	$ 0.0080

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 600

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 600 Copier/Printer	$ 19,950.00	$ 7,847.00	$225.68		$185.58		$157.25	
LCT (LU-41)	$ 2,000.00	$ 1,048.00	$30.14		$24.79		$21.00	
LCT (LU-402) (12x18)	$ 3,000.00	$ 1,518.00	$43.66		$35.90		$30.42	
Shift Tray (SF-601)	$ 800.00	$ 336.00	$9.66		$7.95		$6.73	
Finisher (FS-602) Booklet FNS	$ 4,500.00	$ 2,230.00	$64.13		$52.74		$44.69	
Finisher (FS-504) Standard Staple FNS	$ 2,850.00	$ 1,412.00	$40.61		$33.39		$28.30	
Multi-Post Inserter (PI-501)	$ 1,000.00	$ 511.00	$14.70		$12.09		$10.24	
Punch Kit (PK-505) 2 or 3 hole punch	$ 750.00	$ 379.00	$10.90		$8.96		$7.60	
Punch & Z-folder (ZU-602)	$ 4,950.00	$ 2,865.00	$82.40		$67.76		$57.41	
Hard Disk Drive (HD-503) (Main Body)	$ 800.00	$ 404.00	$11.62		$9.55		$8.10	
Connectivity Options	**List Price**	**Members Price**						
IC-202 Print Controller (PCL and PS)	$2,800.00	$1,416.00	$40.72		$33.49		$28.38	
Fax Kit (FK-502)	$960.00	$588.00	$16.91		$13.91		$11.78	
Fax Mount Kit (MK-701)	$230.00	$127.00	$3.65		$3.00		$2.55	
USB Interface for IC-202 (EK-701)	$150.00	$137.00	$3.94		$3.24		$2.75	
Security Kit (SK-501)*								

Equipment Description

60 CPM, 500/500/1,500/1000 total capacity front loading paper trays, 100 sheet bypass tray, ERDH, finisher, tilt touch screen, stackless duplexing, platen memory, non-image area erase, high and very high mode resolution, image insert, booklet mode, 2/3 hole punch, z fold. ISO 15408 compliant. *Security Kit available Q1 - 2006.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0074
Overage Cost per Copy	$ 0.0074

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub 750

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 750 Copier/Printer	$ 26,500.00	$ 10,351.00	$297.69		$244.80		$207.43	
LCT (LU-41)	$ 2,000.00	$ 1,048.00	$30.14		$24.79		$21.00	
LCT (LU-402) (12x18)	$ 3,000.00	$ 1,518.00	$43.66		$35.90		$30.42	
Shift Tray (SF-601)	$ 800.00	$ 336.00	$9.66		$7.95		$6.73	
Finisher (FS-602) Booklet FNS	$ 4,500.00	$ 2,230.00	$64.13		$52.74		$44.69	
Finisher (FS-504) Standard Staple FNS	$ 2,850.00	$ 1,412.00	$40.61		$33.39		$28.30	
Multi-Post Inserter (PI-501)	$ 1,000.00	$ 511.00	$14.70		$12.09		$10.24	
Punch Kit (PK-505) 2 or 3 hole punch	$ 750.00	$ 379.00	$10.90		$8.96		$7.60	
Punch & Z-folder (ZU-602)	$ 4,950.00	$ 2,865.00	$82.40		$67.76		$57.41	
Hard Disk Drive (HD-503) (Main Body)	$ 800.00	$ 404.00	$11.62		$9.55		$8.10	
Connectivity Options	**List Price**	**Members Price**						
IC-202 Print Controller (PCL and PS)	$2,800.00	$1,416.00	$40.72		$33.49		$28.38	
Fax Kit (FK-502)	$960.00	$588.00	$16.91		$13.91		$11.78	
Fax Mount Kit (MK-701)	$230.00	$127.00	$3.65		$3.00		$2.55	
USB Interface for IC-202 (EK-701)	$150.00	$137.00	$3.94		$3.24		$2.75	
Security Kit (SK-501)*								

Equipment Description

75 CPM, 500/500/1,500/1000 total capacity front loading paper trays, 100 sheet bypass tray, ERDH, finisher, tilt touch screen, stackless duplexing, platen memory, non-image area erase, high and very high mode resolution, image insert, booklet mode, 2/3 hole punch, z fold. ISO 15408 compliant.
*Security Kit available Q1 - 2006.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0074
Overage Cost per Copy	$ 0.0074

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minotla	Model:	BizHub Pro 920

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub 920 copier w/ RADF	$ 39,000.00	$ 14,859.00	$427.34		$351.42		$297.77	
LU-403 (LT-LCT)	$ 2,000.00	$ 1,022.00	$29.39		$24.17		$20.48	
LU-404 (12x18-LCT)	$ 2,800.00	$ 1,380.00	$39.69		$32.64		$27.66	
FS-509 (100 sheet staple FNS)	$ 5,000.00	$ 2,413.00	$69.40		$57.07		$48.36	
FS-604 (Booklet FNS)	$ 5,050.00	$ 2,437.00	$70.09		$57.64		$48.84	
PK-505 (Punch kit)	$ 750.00	$ 379.00	$10.90		$8.96		$7.60	
ZU-602 (Punch and Z-fold unit)	$ 4,950.00	$ 2,865.00	$82.40		$67.76		$57.41	
PI-501 (Multi-post inserter)	$ 1,000.00	$ 511.00	$14.70		$12.09		$10.24	
TU-501 (Trimmer unit)	$ 6,850.00	$ 3,946.00	$113.49		$93.32		$79.08	
Adapter kit for TU-501	$ 1,500.00	$ 872.00	$25.08		$20.62		$17.47	
IC-203 (print controller)	$2,800.00	$1,380.00	$39.69		$32.64		$27.66	
PS-503 (PostScript 3 kit)	$1,500.00	$821.00	$23.61		$19.42		$16.45	
Internal Controller Memory EM701	$ 110.00	$ 63.00	$1.81		$1.49		$1.26	

Equipment Description

92 CPM, 500/500/1,500/1000 total capacity front loading paper trays, 100 sheet bypass tray, ERDH, finisher, tilt touch screen, stackless duplexing, platen memory, non-image area erase, high and very high mode resolution, image insert, booklet mode, book copy with duplex mode, photo/text mode, APS, AMS, AES, thin/thick copy mode, OHP interleave, mixed original mode, sheet/cover insertion, image shift, reduce and shift, frame/fold erasure, job interrupt, auto shutoff, auto reset, and power saver.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0044
Overage Cost per Copy	$ 0.0044

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub Pro 1050

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
BizHub Pro 1050 Production MFD	$ 59,610.00	$ 30,379.00	$873.70		$718.46		$608.80	
BizHub Pro 1050 Production Printer	$ 52,610.00	$ 27,993.00	$805.08		$662.03		$560.98	
Paper Feed Unit PF701	$ 5,800.00	$ 3,266.00	$93.93		$77.24		$65.45	
Fold/Punch/PostProcess Unit FD501	$ 17,000.00	$ 9,574.00	$275.35		$226.43		$191.86	
100 Sheet Staple Finisher FS503	$ 6,800.00	$ 3,829.00	$110.12		$90.56		$76.73	
Saddle Stitch Finisher SD501	$ 25,000.00	$ 14,470.00	$416.16		$342.22		$289.98	
5000 Sheet Stacker LS501	$ 16,500.00	$ 10,065.00	$289.47		$238.04		$201.70	
5000 Sheet Stacker LS502	$ 16,500.00	$ 10,065.00	$289.47		$238.04		$201.70	
Additional LS Cart Option LC-501	$ 800.00	$ 768.00	$22.09		$18.16		$15.39	
Hard Disk Drive Kit	$ 2,850.00	$ 1,664.00	$47.86		$39.35		$33.35	
Additional Case for HDD Kit	$ 150.00	$ 93.00	$2.67		$2.20		$1.86	

Equipment Description

105 ppm output with 1,500,000 page per month duty cycle. 9,000 sheet input and 10,000 sheet output capacity for unattended operation. Professional finishing with 6-way folding, multiposition stapling, cover insertion, hole punching and 200 page booklet making. Standard PCL print controller with Adobe PostScript option. PageScope Publisher software for advanced production control including page editing, despeckle/deskew, registration controls and annotation. PageScope Direct Print allows direct printing of PDF and TIFF files at rated engine speed. Broad range of paper size and stock from 16lb to 170lb index to 12" x 18" sizes.

Maintenance/Supplies Plans

Cost Per Copy Plan	
Cost Per Copy - NO MINIMUMS	$ 0.0040
Overage Cost per Copy	$ 0.0040

Implementation Services

Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

ost per copy includes toner, developer, staples, drums, parts, and labo

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:		Model:	BizHub C203

Presented for:

SIFH

Antonette Tobin
Sr. Nat'l Account Rep
Rolling Meadows, IL 60008
Phone: 847-725-7921
Fax: 847-725-7999
ATobin@kmbs.konicaminolta.us

				Acquisition Plans					
				36 Months	0.02876	48 Months	0.02365	60 Months	0.02004
Equipment Description	List Price	Members Price	QTY	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included
bizhub C203 (20/20) - Includes PS, PCL & XF	$9,165.00	$4,181.00		$0.00		$0.00		$0.00	
OC-507 Original Cover	$84.00	$42.00		$0.00		$0.00		$0.00	
DF-611 Reversing Automatic Document Feed	$1,465.00	$878.00		$0.00		$0.00		$0.00	
PC-405 Large Capacity Cassette (2,500 shee	$1,260.00	$739.00		$0.00		$0.00		$0.00	
PC-204 500 x 2 Paper Feed Cabinet	$1,070.00	$627.00		$0.00		$0.00		$0.00	
PC-104 500 x 1 Paper Feed Cabinet	$820.00	$481.00		$0.00		$0.00		$0.00	
DK-504 Copy Desk	$199.00	$117.00		$0.00		$0.00		$0.00	
JS-505 Job Separator Tray	$449.00	$227.00		$0.00		$0.00		$0.00	
FS-519 Base Finisher for C353/C253/C203	$1,550.00	$796.00		$0.00		$0.00		$0.00	
MT-502 Mailbin Kit for FS-519	$1,000.00	$526.00		$0.00		$0.00		$0.00	
OT-602 Additional Output Tray for FS-519	$50.00	$25.00		$0.00		$0.00		$0.00	
PK-515 2/3-Hole Punch Kit for FS-519	$500.00	$263.00		$0.00		$0.00		$0.00	
SD-505 Saddle Finisher Kit for FS-519	$1,360.00	$677.00		$0.00		$0.00		$0.00	
FK-502 Super G3 Fax Board	$960.00	$588.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
ML-501 Fax Multi-Line	$300.00	$193.00		$0.00		$0.00		$0.00	
SP-501 Stamp Unit	$45.00	$21.00		$0.00		$0.00		$0.00	
Spare TX Marker Stamp 2	$25.00	$11.00		$0.00		$0.00		$0.00	
AU-101 Biometric Authentication Unit	$850.00	$480.00		$0.00		$0.00		$0.00	
EK-603 USB Host Kit - Local Interface Kit	$180.00	$108.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
MK-713 Banner Paper Guide	$760.00	$350.00		$0.00		$0.00		$0.00	
SA-501Scan Accelerator Kit	$400.00	$252.00		$0.00		$0.00		$0.00	
SC-503 HDD Encryption Kit	$430.00	$222.00		$0.00		$0.00		$0.00	
WT-502 Working Table	$100.00	$50.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (legacy Minolta)	$81.00	$59.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (Hecon) (Legacy	$81.00	$59.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/ MFP	$2,295.00	$995.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/o MFP	$2,295.00	$1,769.50		$0.00		$0.00		$0.00	
Totals	$ 0.00	$ 0.00	$0.00	$0.00		$0.00		$0.00	

Equipment Description

20 ppm color / 20 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri HD Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP/SMB

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Confidential

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub C250

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub c250P Color Printer/Copier (include	$9,995.00	$4,471.00	$128.59		$105.74		$89.60	
bizhub c250 Color Printer/Copier/Scanner	$7,200.00	$3,806.00	$109.46		$90.01		$76.27	
OC-501 Original Cover	$84.00	$42.00	$1.21		$0.99		$0.84	
DF-601 Duplexing Document Feeder	$1,465.00	$878.00	$25.25		$20.76		$17.60	
AD-503 (Duplex Unit)	$455.00	$298.00	$8.57		$7.05		$5.97	
PC-103 (500 sheet universal cassette w/ s	$820.00	$481.00	$13.83		$11.38		$9.64	
PC-203 (500x2 sheet universal cassette)	$1,070.00	$627.00	$18.03		$14.83		$12.57	
PC-403 (2,500 sheet LCT)	$1,260.00	$739.00	$21.25		$17.48		$14.81	
DK-502 (Copy Desk)	$199.00	$117.00	$3.36		$2.77		$2.34	
FS-501 Staple Finisher	$1,580.00	$1,033.00	$29.71		$24.43		$20.70	
(FS-603) Booklet Finisher	$3,000.00	$1,642.00	$47.22		$38.83		$32.91	
JS-601 Job Separator Tray - (Option for F	$220.00	$117.00	$3.36		$2.77		$2.34	
PK-501 2/3-Hole Punch Kit (Option for the	$525.00	$271.00	$7.79		$6.41		$5.43	
(EK-702) Local I/F Kit (Parallel. USB 2.0)	$150.00	$91.00	$2.62		$2.15		$1.82	
(FK-502) Super G3 Fax Board	$960.00	$588.00	$16.91		$13.91		$11.78	
MK-706 Mount Kit (Enhanced Option Con	$90.00	$72.00	$2.07		$1.70		$1.44	
HD-501	$321.00	$255.00	$7.33		$6.03		$5.11	
(MK-704) Mount Kit	$100.00	$76.00	$2.19		$1.80		$1.52	

Equipment Description

25 ppm color/25 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP, ,Fine Edge Enhancement Technology, Multiple Exposure Tone System,Emperon Print Controller standard, 3,350 sheet max paper capacity.

Maintenance/Supplies Plans

Cost Per Copy Rates		
B&W Cost per Copy - NO MINIMUMS	$	0.0135
Color Cost per Copy - NO MINIMUMS	$	0.0769
B&W Overage Cost per Copy	$	0.0135
Color Overage Cost per Copy	$	0.0769

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:		Model:	BizHub C253

Presented for:

SIFH

Antonette Tobin
Sr. Nat'l Account Rep
Rolling Meadows, IL 60008
Phone: 847-725-7921
Fax: 847-725-7999
ATobin@kmbs.konicaminolta.us

				Acquisition Plans					
				36 Months	0.02876	48 Months	0.02365	60 Months	0.02004
Equipment Description	List Price	Members Price	QTY	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included
bizhub C253 (25/25) - Includes PS, PCL & XF	$10,315.00	$4,833.00		$0.00		$0.00		$0.00	
OC-507 Original Cover	$84.00	$42.00		$0.00		$0.00		$0.00	
DF-611 Reversing Automatic Document Feed	$1,465.00	$878.00		$0.00		$0.00		$0.00	
PC-405 Large Capacity Cassette (2,500 shee	$1,260.00	$739.00		$0.00		$0.00		$0.00	
PC-204 500 x 2 Paper Feed Cabinet	$1,070.00	$627.00		$0.00		$0.00		$0.00	
PC-104 500 x 1 Paper Feed Cabinet	$820.00	$481.00		$0.00		$0.00		$0.00	
DK-504 Copy Desk	$199.00	$117.00		$0.00		$0.00		$0.00	
JS-505 Job Separator Tray	$449.00	$227.00		$0.00		$0.00		$0.00	
FS-519 Base Finisher for C353/C253/C203	$1,550.00	$796.00		$0.00		$0.00		$0.00	
MT-502 Mailbin Kit for FS-519	$1,000.00	$526.00		$0.00		$0.00		$0.00	
OT-602 Additional Output Tray for FS-519	$50.00	$25.00		$0.00		$0.00		$0.00	
PK-515 2/3-Hole Punch Kit for FS-519	$500.00	$263.00		$0.00		$0.00		$0.00	
SD-505 Saddle Finisher Kit for FS-519	$1,360.00	$677.00		$0.00		$0.00		$0.00	
FK-502 Super G3 Fax Board	$960.00	$588.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
ML-501 Fax Multi-Line	$300.00	$193.00		$0.00		$0.00		$0.00	
SP-501 Stamp Unit	$45.00	$21.00		$0.00		$0.00		$0.00	
Spare TX Marker Stamp 2	$25.00	$11.00		$0.00		$0.00		$0.00	
AU-101 Biometric Authentication Unit	$850.00	$480.00		$0.00		$0.00		$0.00	
EK-603 USB Host Kit - Local Interface Kit	$180.00	$108.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
MK-713 Banner Paper Guide	$760.00	$350.00		$0.00		$0.00		$0.00	
SA-501Scan Accelerator Kit	$400.00	$252.00		$0.00		$0.00		$0.00	
SC-503 HDD Encryption Kit	$430.00	$222.00		$0.00		$0.00		$0.00	
WT-502 Working Table	$100.00	$50.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (legacy Minolta)	$81.00	$59.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (Hecon) (Legacy	$81.00	$59.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/ MFP	$2,295.00	$995.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/o MFP	$2,295.00	$1,769.50		$0.00		$0.00		$0.00	
Totals	$ 0.00	$ 0.00	$0.00	$0.00		$0.00		$0.00	

Equipment Description

25 ppm color / 25 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri HD Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP/SMB

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Confidential

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub C300

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
bizhub c300 Color Printer/Copier (includes	$11,800.00	$6,114.00	$175.84		$144.60		$122.52	
OC-501 Original Cover	$84.00	$42.00	$1.21		$0.99		$0.84	
DF-608 Duplexing Document Feeder	$1,465.00	$878.00	$25.25		$20.76		$17.60	
PC-103 (500 sheet universal cassette w/ s	$820.00	$481.00	$13.83		$11.38		$9.64	
PC-203 (500x2 sheet universal cassette)	$1,070.00	$627.00	$18.03		$14.83		$12.57	
PC-403 (2,500 sheet LCT)	$1,260.00	$739.00	$21.25		$17.48		$14.81	
DK-502 (Copy Desk)	$199.00	$117.00	$3.36		$2.77		$2.34	
FS-514 Base Finisher	$1,500.00	$798.00	$22.95		$18.87		$15.99	
OT-601 Output Tray - (Option for FS-514)	$50.00	$25.00	$0.72		$0.59		$0.50	
MT-501 Mailbin Kit	$1,000.00	$526.00	$15.13		$12.44		$10.54	
SD-503 Saddle Stitcher	$1,290.00	$679.00	$19.53		$16.06		$13.61	
PK-510 Punch Kit	$500.00	$263.00	$7.56		$6.22		$5.27	
HD-501 40GB Hard Drive	$321.00	$255.00	$7.33		$6.03		$5.11	
SC-503 HDD Encryption Kit	$430.00	$222.00	$6.38		$5.25		$4.45	
FK-502 Super G3 Fax Kit	$960.00	$588.00	$16.91		$13.91		$11.78	
MK-706 Mount Kit (Enhanced Option Con	$90.00	$72.00	$2.07		$1.70		$1.44	
(MK-704) Mount Kit	$100.00	$76.00	$2.19		$1.80		$1.52	
ML-501 Multi Line	$300.00	$193.00	$5.55		$4.56		$3.87	
SA-501 Scan Accelerator Kit	$400.00	$252.00	$7.25		$5.96		$5.05	
VK-501 Vendor I/F Kit for Jamex	$40.00	$25.00	$0.72		$0.59		$0.50	
SP-501 Stamp Unit	$45.00	$21.00	$0.60		$0.50		$0.42	
Spare TX Marker Stamp 2	$25.00	$9.00	$0.26		$0.21		$0.18	
EK-702 Local Interface Kit	$150.00	$91.00	$2.62		$2.15		$1.82	
Key Counter Attachment Kit xK	$81.00	$60.00	$1.73		$1.42		$1.20	
Key Counter Attachment Kit xM	$81.00	$60.00	$1.73		$1.42		$1.20	

Equipment Description

30 ppm color/30 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP, ,Fine Edge Enhancement Technology, Multiple Exposure Tone System,Emperon Print Controller standard, 3,350 sheet max paper capacity.

Maintenance/Supplies Plans

Cost Per Copy Rates		
B&W Cost per Copy - NO MINIMUMS	$	0.0120
Color Cost per Copy - NO MINIMUMS	$	0.0800
B&W Overage Cost per Copy	$	0.0120
Color Overage Cost per Copy	$	0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub C352

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
Equipment Description	List Price	Members Price	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included
bizhub c352 Color Printer/Copier (includes	$13,100.00	$6,772.00	$194.76		$160.16		$135.71	
bizhub c352p Color Printer (includes PS/PC	$10,150.00	$5,612.00	$161.40		$132.72		$112.46	
OC-501 Original Cover	$84.00	$42.00	$1.21		$0.99		$0.84	
DF-608 Duplexing Document Feeder	$1,465.00	$878.00	$25.25		$20.76		$17.60	
PC-103 (500 sheet universal cassette w/ st	$820.00	$481.00	$13.83		$11.38		$9.64	
PC-203 (500x2 sheet universal cassette)	$1,070.00	$627.00	$18.03		$14.83		$12.57	
PC-403 (2,500 sheet LCT)	$1,260.00	$739.00	$21.25		$17.48		$14.81	
DK-502 (Copy Desk)	$199.00	$117.00	$3.36		$2.77		$2.34	
FS-514 Base Finisher	$1,500.00	$798.00	$22.95		$18.87		$15.99	
OT-601 Output Tray - (Option for FS-514)	$50.00	$25.00	$0.72		$0.59		$0.50	
MT-501 Mailbin Kit	$1,000.00	$526.00	$15.13		$12.44		$10.54	
SD-503 Saddle Stitcher	$1,290.00	$679.00	$19.53		$16.06		$13.61	
PK-510 Punch Kit	$500.00	$263.00	$7.56		$6.22		$5.27	
HD-501 40GB Hard Drive	$321.00	$255.00	$7.33		$6.03		$5.11	
SC-503 HDD Encryption Kit	$430.00	$222.00	$6.38		$5.25		$4.45	
FK-502 Super G3 Fax Kit	$960.00	$588.00	$16.91		$13.91		$11.78	
MK-706 Mount Kit (Enhanced Option Conn	$90.00	$72.00	$2.07		$1.70		$1.44	
(MK-704) Mount Kit	$100.00	$76.00	$2.19		$1.80		$1.52	
ML-501 Multi Line	$300.00	$193.00	$5.55		$4.56		$3.87	
SA-501 Scan Accelerator Kit	$400.00	$252.00	$7.25		$5.96		$5.05	
VK-501 Vendor I/F Kit for Jamex	$40.00	$25.00	$0.72		$0.59		$0.50	
SP-501 Stamp Unit	$45.00	$21.00	$0.60		$0.50		$0.42	
Spare TX Marker Stamp 2	$25.00	$9.00	$0.26		$0.21		$0.18	
EK-702 Local Interface Kit	$150.00	$91.00	$2.62		$2.15		$1.82	
Key Counter Attachment Kit xK	$81.00	$60.00	$1.73		$1.42		$1.20	
Key Counter Attachment Kit xM	$81.00	$60.00	$1.73		$1.42		$1.20	

Equipment Description

35 ppm color/35 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP, ,Fine Edge Enhancement Technology, Multiple Exposure Tone System,Emperon Print Controller standard, 3,350 sheet max paper capacity.

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:		Model:	BizHub C353

Presented for:

SIFH

Antonette Tobin
Sr. Nat'l Account Rep
Rolling Meadows, IL 60008
Phone: 847-725-7921
Fax: 847-725-7999
ATobin@kmbs.konicaminolta.us

				Acquisition Plans					
				36 Months	0.02876	48 Months	0.02365	60 Months	0.02004
Equipment Description	List Price	Members Price	QTY	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included	Base Unit	0 Copies per month included
bizhub C353 (35/35) - Includes PS, PCL & XF	$12,965.00	$5,864.00		$0.00		$0.00		$0.00	
OC-507 Original Cover	$84.00	$42.00		$0.00		$0.00		$0.00	
DF-611 Reversing Automatic Document Feed	$1,465.00	$878.00		$0.00		$0.00		$0.00	
PC-405 Large Capacity Cassette (2,500 shee	$1,260.00	$739.00		$0.00		$0.00		$0.00	
PC-204 500 x 2 Paper Feed Cabinet	$1,070.00	$627.00		$0.00		$0.00		$0.00	
PC-104 500 x 1 Paper Feed Cabinet	$820.00	$481.00		$0.00		$0.00		$0.00	
DK-504 Copy Desk	$199.00	$117.00		$0.00		$0.00		$0.00	
JS-505 Job Separator Tray	$449.00	$227.00		$0.00		$0.00		$0.00	
FS-519 Base Finisher for C353/C253/C203	$1,550.00	$796.00		$0.00		$0.00		$0.00	
MT-502 Mailbin Kit for FS-519	$1,000.00	$526.00		$0.00		$0.00		$0.00	
OT-602 Additional Output Tray for FS-519	$50.00	$25.00		$0.00		$0.00		$0.00	
PK-515 2/3-Hole Punch Kit for FS-519	$500.00	$263.00		$0.00		$0.00		$0.00	
SD-505 Saddle Finisher Kit for FS-519	$1,360.00	$677.00		$0.00		$0.00		$0.00	
FK-502 Super G3 Fax Board	$960.00	$588.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
ML-501 Fax Multi-Line	$300.00	$193.00		$0.00		$0.00		$0.00	
SP-501 Stamp Unit	$45.00	$21.00		$0.00		$0.00		$0.00	
Spare TX Marker Stamp 2	$25.00	$11.00		$0.00		$0.00		$0.00	
AU-101 Biometric Authentication Unit	$850.00	$480.00		$0.00		$0.00		$0.00	
EK-603 USB Host Kit - Local Interface Kit	$180.00	$108.00		$0.00		$0.00		$0.00	
MK-711 Option Mount Kit (Box Type)	$190.00	$148.00		$0.00		$0.00		$0.00	
MK-713 Banner Paper Guide	$760.00	$350.00		$0.00		$0.00		$0.00	
SA-501Scan Accelerator Kit	$400.00	$252.00		$0.00		$0.00		$0.00	
SC-503 HDD Encryption Kit	$430.00	$222.00		$0.00		$0.00		$0.00	
WT-502 Working Table	$100.00	$50.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (legacy Minolta)	$81.00	$59.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (Hecon) (Legacy	$81.00	$59.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/ MFP	$2,295.00	$995.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/o MFP	$2,295.00	$1,769.50		$0.00		$0.00		$0.00	
Totals	$ 0.00	$ 0.00	$0.00	$0.00		$0.00		$0.00	

Equipment Description

35 ppm color / 35 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri HD Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP/SMB

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Confidential

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub C450

			Acquisition Plans					
			36 Months .02876		48 Months .02365		60 Months .02004	
			Base	0	Base	0	Base	0
Equipment Description	List Price	Members Price	Unit	Copies per month included	Unit	Copies per month included	Unit	Copies per month included
Bizhub C450P	$11,995.00	$6,301.00	$181.22		$149.02		$126.27	
Bizhub C450/256MB	$16,035.00	$7,649.00	$219.99		$180.90		$153.29	
RADF DF-601	$1,465.00	$878.00	$25.25		$20.76		$17.60	
PFC PC-102 500 SHEETS	$820.00	$427.00	$12.28		$10.10		$8.56	
PFC PC-202 500 SHEETS X 2	$1,070.00	$627.00	$18.03		$14.83		$12.57	
PFC PC-402 2500 SHEETS LCT	$1,260.00	$611.00	$17.57		$14.45		$12.24	
BOOKLET FINISHER FS-603	$3,000.00	$1,642.00	$47.22		$38.83		$32.91	
STAPLE FINISHER FS-507 HOLE PUNCH	$2,115.00	$1,372.00	$39.46		$32.45		$27.49	
PUNCH KIT PK-501	$525.00	$271.00	$7.79		$6.41		$5.43	
LOCAL INTERFACE KIT EK-702	$150.00	$91.00	$2.62		$2.15		$1.82	
DESK/STORAGE DRAWER DK-501	$199.00	$117.00	$3.36		$2.77		$2.34	
FAX KIT FK-502	$960.00	$588.00	$16.91		$13.91		$11.78	
COPY VENDOR KIT	$40.00	$25.00	$0.72		$0.59		$0.50	
MOUNT KIT MK-703	$90.00	$60.00	$1.73		$1.42		$1.20	
MOUNT KIT MK-704	$100.00	$76.00	$2.19		$1.80		$1.52	
ED-100 DENSITOMETER X3e+/IP901	$1,000.00	$485.00	$13.95		$11.47		$9.72	
KEY COUNTER ATTACHMENT KIT	$81.00	$60.00	$1.73		$1.42		$1.20	
I/F KIT FOR IC-402 VI-502	$265.00	$191.00	$5.49		$4.52		$3.83	
MEM UPGRADE FOR IC-402 256 MB	$110.00	$65.00	$1.87		$1.54		$1.30	
EFI IMPOSE VERSION 2.2.5 EFI GS	$2,500.00	$1,720.00	$49.47		$40.68		$34.47	
EFI SECURE ERASE	$825.00	$548.00	$15.76		$12.96		$10.98	
HOT FOLDERS	$825.00	$548.00	$15.76		$12.96		$10.98	
AUTO TRAP	$825.00	$548.00	$15.76		$12.96		$10.98	
COLOR PROFILE KIT X3e+/IP901	$2,000.00	$1,209.00	$34.77		$28.59		$24.23	
MECHANICAL COUNTER MC-501	$31.00	$13.00	$0.37		$0.31		$0.26	
JOB SEPARATOR TRAY JS-601	$220.00	$117.00	$3.36		$2.77		$2.34	
HD-501 40 GB Hard Disk Drive	$321.00	$255.00	$7.33		$6.03		$5.11	
Mem and SPOT-ON DNU use 4060622	$3,950.00	$2,953.00	$84.93		$69.84		$59.18	
VENDOR I/F KIT FOR JAMEX VK-501	$40.00	$25.00	$0.72		$0.59		$0.50	
Connectivity Options	**List Price**	**Members Price**						
IMAGE CNTRL & VIDEO I/F KIT IC-402	$ 3,950.00	$ 3,065.00	$88.15		$72.49		$61.42	

Equipment Description

45 ppm color/45 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Minolta Simitri Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP, ,Fine Edge Enhancement Technology, Multiple Exposure Tone System, Optional Fiery processor to be added, 3,400 sheet max paper capacity, Open API, Emperon Print System

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:		Model:	BizHub C451

Presented for:

SIFH

Antonette Tobin
Sr. Nat'l Account Rep
Rolling Meadows, IL 60008
Phone: 847-725-7921
Fax: 847-725-7999
ATobin@kmbs.konicaminolta.us

Equipment Description	List Price	Members Price	QTY	Acquisition Plans: 36 Months Base Unit	36 Months 0.02876 Copies per month included	48 Months Base Unit	48 Months 0.02365 Copies per month included	60 Months Base Unit	60 Months 0.02004 Copies per month included
bizhub C451 Printer/Copier/Scanner - Include	$19,535.00	$7,795.00		$0.00		$0.00		$0.00	
DF-611 Reversing Automatic Document Feed	$1,465.00	$878.00		$0.00		$0.00		$0.00	
LU-301 Large Capacity Unit (3,000 letter shee	$1,600.00	$855.00		$0.00		$0.00		$0.00	
OT-503 Output Tray Unit (Exit Tray)	$100.00	$55.00		$0.00		$0.00		$0.00	
OT-602 Additional Output Tray for FS-519	$50.00	$25.00		$0.00		$0.00		$0.00	
FS-519 Built-In Base Finisher	$1,550.00	$796.00		$0.00		$0.00		$0.00	
FS-517 50 Sheet Staple Finisher	$2,230.00	$1,371.00		$0.00		$0.00		$0.00	
FS-608 Saddle Finisher	$3,850.00	$2,148.00		$0.00		$0.00		$0.00	
SD-505 Saddle Finisher Kit for FS-519	$1,360.00	$677.00		$0.00		$0.00		$0.00	
PK-510 Punch Kit 2/3 Hole Punch (option for	$500.00	$263.00		$0.00		$0.00		$0.00	
PK-512 2/3 Hole Punch Kit for FS-517, FS-60	$775.00	$392.00		$0.00		$0.00		$0.00	
MT-502 Mailbin Kit for FS-519	$1,000.00	$526.00		$0.00		$0.00		$0.00	
JS-504 Job Separator	$449.00	$227.00		$0.00		$0.00		$0.00	
FK-502 Super G3 Fax Board	$960.00	$588.00		$0.00		$0.00		$0.00	
ML-501 Fax Multi-Line	$300.00	$193.00		$0.00		$0.00		$0.00	
SP-501 Stamp Unit	$45.00	$21.00		$0.00		$0.00		$0.00	
Spare TX Marker Stamp 2	$25.00	$11.00		$0.00		$0.00		$0.00	
IC-409 Image Controller (EFI Fiery Controller	$3,960.00	$2,950.00		$0.00		$0.00		$0.00	
VI-504 Video Interface Kit for IC-409	$265.00	$191.00		$0.00		$0.00		$0.00	
EFI Secure Erase	$825.00	$535.00		$0.00		$0.00		$0.00	
EFI Hot Folders	$825.00	$535.00		$0.00		$0.00		$0.00	
EFI AutoTrap	$825.00	$535.00		$0.00		$0.00		$0.00	
EFI Impose V2.6 for IC-303 / IC-408 / IC-409	$2,500.00	$1,622.00		$0.00		$0.00		$0.00	
ES-1000 Spectrophotometer V 2.0	$1,300.00	$867.00		$0.00		$0.00		$0.00	
EFI Color Profiler Suite V2.0 w/ES-1000	$3,200.00	$1,918.00		$0.00		$0.00		$0.00	
ED-100 Fiery Densitometer	$1,000.00	$485.00		$0.00		$0.00		$0.00	
SA-501Scan Accelerator Kit	$400.00	$252.00		$0.00		$0.00		$0.00	
SC-503 HDD Encryption Kit	$430.00	$222.00		$0.00		$0.00		$0.00	
WT-502 Working Table	$100.00	$50.00		$0.00		$0.00		$0.00	
EK-602 USB Host Board (Local Interface Kit)	$180.00	$109.00		$0.00		$0.00		$0.00	
AU-101 Biometric Authentication Unit	$850.00	$480.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (Hecon) (Legacy	$81.00	$59.00		$0.00		$0.00		$0.00	
Key Counter Attachment Kit (legacy Minolta)	$81.00	$59.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/ MFP	$2,295.00	$995.00		$0.00		$0.00		$0.00	
Rebus Recollect Pro w/o MFP	$2,295.00	$1,769.50		$0.00		$0.00		$0.00	
Totals	$ 0.00	$ 0.00	$0.00	$0.00		$0.00		$0.00	

Equipment Description

45 ppm color / 45 ppm B&W printing /copying, 600x600dpi, 600x1800 enhanced resolution, Konica Simitri HD Color Polymerized Toner technology, 25%-400% magnification, photo mode, color adjustment, test print, creative functions, booklet ,scan to email/HDD/FTP/SMB

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0120
Color Cost per Copy - NO MINIMUMS	$ 0.0800
B&W Overage Cost per Copy	$ 0.0120
Color Overage Cost per Copy	$ 0.0800

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

Confidential

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time

Schedule "A" - KMBS Key Account Pricing for Selected Independent Funeral Homes

(09/01/06 - 08/31/09)

Vendor:	Konica Minolta	Model:	BizHub Pro C500

Equipment Description	List Price	Members Price	Acquisition Plans: 36 Months .02876 Base Unit	36 Months .02876 0 Copies per month included	48 Months .02365 Base Unit	48 Months .02365 0 Copies per month included	60 Months .02004 Base Unit	60 Months .02004 0 Copies per month included
bizhub PRO C500	$ 36,690.00	$ 15,368.00	$441.98		$363.45		$307.97	
RADF (DF319)	$ 1,800.00	$ 835.00	$24.01		$19.75		$16.73	
PLATEN COVER (CV-131)	$ 84.00	$ 37.00	$1.06		$0.88		$0.74	
LCT 211 (LCT)	$ 3,200.00	$ 1,394.00	$40.09		$32.97		$27.94	
STAPLE FINISHER FS 513	$ 2,850.00	$ 1,471.00	$42.31		$34.79		$29.48	
BOOKLET FINISHER FS 606	$ 4,500.00	$ 2,277.00	$65.49		$53.85		$45.63	
TRIMMER ADAPTER KIT	$ 2,900.00	$ 751.00	$21.60		$17.76		$15.05	
HARD DRIVE FOR ENGINE (HD-106)	$ 800.00	$ 363.00	$10.44		$8.58		$7.27	
POST SHEET INSERTER (PI-110)	$ 1,045.00	$ 547.00	$15.73		$12.94		$10.96	
3 HOLE PUNCH KIT (PK-507)	$ 775.00	$ 327.00	$9.40		$7.73		$6.55	
EXIT TRAY AND EXTENSION	$ 78.00	$ 19.00	$0.55		$0.45		$0.38	
2 HOLE PUNCH KIT (PK-508)	$ 775.00	$ 327.00	$9.40		$7.73		$6.55	
MEMORY 256MBX4 MU-412	$ 385.00	$ 263.00	$7.56		$6.22		$5.27	
IP-921 EMBEDDED FIERY CONTROLLE	$ 7,000.00	$ 4,233.00	$121.74		$100.11		$84.83	
VIDEO INTERFACE KIT FOR THE IP-921	$ 300.00	$ 160.00	$4.60		$3.78		$3.21	
256 MEMORY UPGRADE	$ 210.00	$ 82.00	$2.36		$1.94		$1.64	
CREO PRINT CONTROLLER	$ 26,500.00	$ 15,820.00	$454.98		$374.14		$317.03	
IP-901 SYSTEM 6.0-VER 2	$ 23,000.00	$ 8,707.00	$250.41		$205.92		$174.49	
256MB DIMM IP-901 MEM MODULE	$ 385.00	$ 153.00	$4.40		$3.62		$3.07	
FACI KIT (IP-901) FLAT PANEL MONITO	$ 3,599.00	$ 1,821.00	$52.37		$43.07		$36.49	
FACI KIT STAND S300	$ 675.00	$ 473.00	$13.60		$11.19		$9.48	
GRAPHIC ARTS PACKAGE S300 VER. 1	$ 5,000.00	$ 3,024.00	$86.97		$71.52		$60.60	
DOCBUILDER PRO S/W W/DONGLE KIT X3E+	$ 2,500.00	$ 1,512.00	$43.49		$35.76		$30.30	
EFI COLOR PROFILER KIT: ES-1000 COLOR SPECTOPHOTOMETER, MONITOR CALIBRSTION SOFTWARE & HARDWARE	$ 2,000.00	$ 1,209.00	$34.77		$28.59		$24.23	
ED-100 DENSITOMETER X3+ (IP-901)	$ 1,000.00	$ 485.00	$13.95		$11.47		$9.72	
GA LITE-AUTO TRAP FOR THE IP-921 ONLY	$ 825.00	$ 483.00	$13.89		$11.42		$9.68	
GA LITE-SPOT TRAP FOR THE IP-921 ONLY	$ 825.00	$ 483.00	$13.89		$11.42		$9.68	
GA LITE-HOT FOLDERS FOR THE IP-921 ONLY	$ 825.00	$ 483.00	$13.89		$11.42		$9.68	
TRIMMER (TU-109)	$ 10,900.00	$ 2,908.00	$83.63		$68.77		$58.28	
Connectivity Options	**List Price**	**Members Price**						
IP 901 Print Controller	$23,465.00	$ 15,050.00	$432.84		$355.93		$301.60	
IP 921 Print Controller	$7,000.00	$ 5,320.00	$153.00		$125.82		$106.61	
VI 621 Video Interface (req. for IP901/21)	$300.00	$ 200.00	$5.75		$4.73		$4.01	
256MB Memory for IP901	$340.00	$ 217.00	$6.24		$5.13		$4.35	
256MB Memory for IP921	$512.00	$ 345.00	$9.92		$8.16		$6.91	
FACI KIT (MONITOR,KEYBOARD,MOUS	$3,599.00	$ 2,303.00	$66.23		$54.47		$46.15	
FACI STAND	$675.00	$ 467.00	$13.43		$11.04		$9.36	
GRAPHICS ART KIT	$5,000.00	$ 3,200.00	$92.03		$75.68		$64.13	
DOC BUILDER PRO W/DONAGLE KIT	$2,500.00	$ 1,600.00	$46.02		$37.84		$32.06	
COLOR PROFILER KIT	$2,000.00	$ 1,280.00	$36.81		$30.27		$25.65	
DENSITOMETER	$1,000.00	$ 640.00	$18.41		$15.14		$12.83	

Equipment Description

50 pages per minute full-color and black & white. Simitri™ Color Polymerized Toner. The ColorFORCE™ 8050 offers extensive finishing options like stapling, two- and three-hole punching, saddle-stitched booklet making and trimming. Konica IP-901 Print Controller specifically tailored to the high-end production arena, the Fiery™ IP-901 is loaded with a 2 GHz processor, 512 MB of RAM standard and a 60 GB hard drive. Support for paper up to 13" x 19.2" and up to 140 lb.index stock,as well as a generous maximum paper capacity of 4,250 sheets. Advanced Continuous Toner™ (ACT™) Replacement Technology is Konica's new toner replacement system that actually enables you to replace toner while the ColorFORCE™ 8050 is running prints and copies. With ACT™ long, uninterrupted in-house color printing is easy.

Maintenance/Supplies Plans

Cost Per Copy Rates	
B&W Cost per Copy - NO MINIMUMS	$ 0.0150
Color Cost per Copy - NO MINIMUMS	$ 0.0640
B&W Overage Cost per Copy	$ 0.0150
Color Overage Cost per Copy	$ 0.0640

Implementation Services	
Installation	No Charge
Delivery	No Charge
Training	No Charge
Network Connectivity Integration	No Charge
Removal	No Charge

CPC Does not include Equipment or Paper*

*Cost per copy includes toner, developer, staples, drums, parts, and labor.

NOTE: Monthly payments are subject to change based upon current lease rates in effect @ the time